Economic development consultations (Tourism Groups) -Fri 28th March

 Employment & skills Problems finding suitably qualified staff Perception of the skils gaps in the workforce Links with local colleges, universities or job centres Other challenges, key issues or opportunities 	 Local attitude to work needs to change, expectations must be realistic Link with Hadlow to develop food & drink/hospitality opportunities Need consistent staff Difficulty filling positions - transport & physical location could be issue Gaps in sector skills, especially catering & management Hadlow has lots of student workers - no issue filling catering roles Jobs fairs/school engagement/open days should focus on catering gap and sell it as a good opportunity
 Tourism Encouraging more tourists to the district Providing more places for tourists to stay Providing tourism advice & support for tourism businesses Providing networking opportunities for tourism businesses & accommodation providers Other challenges, key issues or opportunities 	 History of district should be taken advantage of Microsite for tourism – everything in one portal/database Holistic approach with West Kent overview – overlook boundaries Market holiday packages, message 'local produce' 'historic houses' 'beautiful gardens' Join things up with Visit Kent Limited accommodation an issue (catering for weddings/big parties) must identify availability Plan boutique/alternative/luxury accommodation
 Support services for businesses Do you need business support & advice? What areas of expertise are most important? Are business loans sufficiently available? What do you think the Council can do to help businesses in the district be more successful? Other challenges, key issues or opportunities 	 Funding is a barrier – issues with business plans Social media – digital marketing workshops Better dissemination of information One stop shop could work well Promotion of West Kent Leader Planning laws to back rural businesses Need a voice for business Culture of advocacy for business LEP – guidance on local authorities
 Energy & sustainability What can the Council do to help businesses use energy more carefully? 	 Clarity needed – what is available – point of contact Woodland & grassland management SDC – what renewable energy is available Biomass

 What can the Council do to help businesses to adapt to the changing climate e.g. the impact of severe weather and flooding? Other challenges, key issues or opportunities Places for growth & improvement Are there areas or locations in the district that should be identified for growth or improvement? 	 Food waste strategy needed – logistics chain Sharing resources Hotel in Edenbridge Incubator space for food production
 Other challenges, key issues or opportunities Transport Lobbying for improved rail transport Including Swanley in the outer zone of TfL fare zone 6 Improve Swanley train station Improve Bat & Ball station Improve roads/junctions that get very congested – specify or identify on the map 	 Public transport in rural locations Expanding vintage bus Seal needs attention Parking Park & ride – Westerham involved, local ownership & facilitation Cycle routes need developing (see Camel Valley, Cornwall) Car sharing – create an app?
 Other challenges, key issues or opportunities Making the district a good place to do business Promoting the district as a great place to set up a business Making sure there is employment space to set up and expand a business – what premises' are in short supply Helping town centres to be more vibrant Other challenges, key issues or opportunities 	 Catering facilities Marketing – window on Sevenoaks – 'Simply Sevenoaks' shopping and dining card High street, high rates – keep it enticing Co-operative with landlords to set up pop up shops Business rates – discount for SME start ups Hub – attracts people Ludlow regeneration project – food hub & farmers market No interface with estates – big opportunity
 Broadband What areas in our district need faster broadband Helping rural areas have faster broadband Helping areas who want faster broadband to find local solutions Other challenges, key issues or opportunities 	 Knatts Valley only ³/₄ mb upload – big issue Problem for rural businesses Mobile coverage is poor 40% tablet & mobile, 20% using at venue Gigaclear – rural broadband Strategic solutions for landowners Affects price of house